2015 OPERATING RESULTS SUMMARY FOR THE THREE MONTHS ENDING APRIL 30, 2015

The churchwide organization of the Evangelical Lutheran Church in America had total operating revenue and support of \$15.9 million for the three-month period ended April 30, 2015, \$0.5 million lower than expenses of \$16.4 million. Although net revenue did not exceed expenses for the first quarter, operating results were favorable to the period budget by \$2.7 million.

Revenue totaled \$15.1 million for the three-month period compared with \$15.7 million the previous year, a decrease of \$0.6 million or 4.1 percent. In addition, \$0.8 million in support was released from restriction or designation during the period. Total revenue and support for the three-month period of \$15.9 million was favorable to the budget by \$0.5 million or 3.3 percent, and constituted a decrease of \$1.0 million or 5.8 percent from the previous year. Expenses related to the current operating fund of \$16.4 million were below the authorized unit spending plans by \$2.2 million, and constituted a decrease of \$0.4 million from the previous year.

Income from congregations through synods in the form of Mission Support income for the three months was \$11.2 million, favorable to the budget by \$0.5 million although representing a decrease of \$0.3 million or 2.3 percent compared to the previous year. The Mission Support budget for 2015 of \$47.25 million is \$1.2 million or 2.4 percent lower than the amount received in fiscal 2014.

Other unrestricted and temporarily restricted revenue and support available for the budgeted operations of the church amounted to \$3.9 million, compared with \$4.3 million in the previous year. Income from Vision for Mission amounted to \$0.1 million. Income from Global Church Sponsorship (including missionary sponsorship) was \$0.5 million, favorable to the prior year results by \$0.1 million. Endowment distributions of \$0.7 million resulted in an unfavorable variance to the budget, but positive variance to prior year. Income from bequests and trusts of \$0.6 million also resulted in a favorable variance to the budget. Investment income for the three-month period amounted to \$0.2 million, \$0.1 million unfavorable to the budget. The Mission Investment Fund provided grant support of \$0.4 million to the churchwide organization. Additionally, other income of \$1.4 million was received during the first quarter.

Total contributions to ELCA World Hunger for the three months were \$3.0 million, favorable to the budget by \$0.2 million and unfavorable to the prior year by \$0.7 million. The ELCA Malaria Campaign received gifts of \$0.4 million in the three months ending April 30, 2015, and has raised \$14.2 million campaign-to-date. ELCA members and partners contributed \$1 million for Lutheran Disaster Response in the three-month period, primarily in support of the Nepal Region Earthquake Response and for general undesignated programs.

Always Being Made New: The Campaign for the ELCA has raised \$53 million in revenue and commitments to date in its five-year, comprehensive campaign. This amount represents 26.8 percent of the total goal of \$198 million by January 31, 2019. In addition to results reported above, strong response to date has been in the areas of New Congregations, Fund for Leaders, Global Church-International Leaders: Women and Missionaries/Young Adults in Global Mission.

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS SUMMARY OF REVENUE AND EXPENSES

(In Thousands) For the Period Ending April 30, 2015

| | 2015 ACTUAL | | 2015 BUDGET | | 2014 ACTUAL | | Year-to-Da ACTUAL vs BUDGET Favorable/(Unfav) | | ate Variance CURRENT YEAR vs PRIOR YEAR Favorable/(Unfav) | |
|--|----------------|--------|----------------|---------|----------------|--------|--|------------|--|-------|
| REVENUE | | | | | | | | <u>,</u> _ | | |
| UNRESTRICTED | | | | | | | | | | |
| Mission Support | \$ | 11,154 | \$ | 10,614 | \$ | 11,416 | \$ | 540 | \$ | (262) |
| Other | | 2,334 | | 1,902 | | 2,517 | | 432 | | (183) |
| Total Unrestricted | | 13,488 | | 12,516 | | 13,933 | | 972 | | (445) |
| TEMPORARILY RESTRICTED | | | | | | | | | | |
| Designated Gifts | | 1,043 | | 934 | | 1,087 | | 109 | | (44) |
| Other | | 526 | | 607 | | 676 | | (81) | | (150) |
| Total Restricted | | 1,569 | | 1,541 | | 1,763 | | 29 | | (194) |
| TOTAL REVENUE | \$ | 15,057 | \$ | 14,057 | \$ | 15,696 | \$ | 1,001 | \$ | (639) |
| DESIGNATED AND RESTRICTED FUNDS RELEASED | | 836 | | 1,329 | | 1,178 | | (493) | | (342) |
| TOTAL OPERATING REVENUE AND SUPPORT | | 15,893 | | 15,385 | | 16,874 | | 508 | | (981) |
| LESS TOTAL EXPENSES | \$ | 16,431 | \$ | 18,591 | \$ | 16,869 | \$ | 2,160 | \$ | 438 |
| NET REVENUE OVER (UNDER) EXPENSES | \$ | (538) | \$ | (3,206) | \$ | 5 | \$ | 2,668 | \$ | (543) |

PRELIMINARY AND UNAUDITED

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS REVENUE SUMMARY For the Period Ending April 30, 2015

| | | | | | | | Year-To-Date Variance | | | |
|--|----------------|------------|----|----------------|----------------|------------|---|-----------|---|-----------|
| | 2015 ACTUAL | | | 2015 BUDGET | 2014 ACTUAL | | ACTUAL vs. BUDGET Favorable/(Unfavor) | | CURRENT YEAR vs. PRIOR YEAR Favorable/(Unfavor) | |
| UNRESTRICTED | | | | | | | | | | |
| Mission Support | \$ | 11,153,949 | \$ | 10,614,142 | \$ | 11,416,058 | \$ | 539,807 | \$ | (262,109) |
| Vision for Mission | | 147,733 | | 210,000 | | 217,535 | | (62,267) | | (69,802) |
| Investment Income | | 232,444 | | 343,903 | | 1,022,039 | | (111,459) | | (789,595) |
| Bequests and Trusts | | 492,432 | | 190,000 | | 188,802 | | 302,432 | | 303,630 |
| Endowment | | 222,096 | | 273,788 | | 204,919 | | (51,692) | | 17,177 |
| Rent | | 400,719 | | 420,904 | | 421,115 | | (20,185) | | (20,396) |
| Other | | 838,353 | | 462,995 | | 462,459 | | 375,358 | | 375,894 |
| Total Unrestricted | | 13,487,726 | | 12,515,732 | | 13,932,927 | | 971,994 | | (445,201) |
| TEMPORARILY RESTRICTED | | | | | | | | | | |
| Global Church Sponsorship | | 503,987 | | 445,035 | | 413,191 | | 58,952 | | 90,796 |
| Bequests and Trusts | | 75,445 | | 161,000 | | 260,051 | | (85,555) | | (184,606) |
| Endowment | | 450,594 | | 445,749 | | 415,796 | | 4,845 | | 34,798 |
| Unit-Designated Gifts | | 164,269 | | 89,000 | | 198,870 | | 75,269 | | (34,601) |
| Mission Investment Fund | | 375,000 | | 400,000 | | 475,000 | | (25,000) | | (100,000) |
| Total Restricted | | 1,569,295 | | 1,540,784 | | 1,762,908 | | 28,511 | | (193,613) |
| TOTAL REVENUE | ¢ | 15 057 021 | ¢ | 14 056 516 | ¢ | 15 (05 935 | ¢ | 1 000 505 | ¢ | (229 914) |
| IOIAL REVENUE | Þ | 15,057,021 | \$ | 14,056,516 | Þ | 15,695,835 | \$ | 1,000,505 | \$ | (638,814) |
| Total Designated and Restricted Funds Released | | 835,902 | | 1,328,626 | | 1,178,080 | | (492,724) | | (342,178) |
| TOTAL OPERATING REVENUE AND SUPPORT | \$ | 15,892,923 | \$ | 15,385,142 | \$ | 16,873,915 | \$ | 507,781 | \$ | (980,992) |

PRELIMINARY AND UNAUDITED

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS ACTUAL EXPENSES VS. SPENDING AUTHORIZATION For the Period Ending April 30, 2015

| | 2015 ACTUAL EXPENSES | 2015 SPENDING AUTHORIZATION | Variance Favorable (Unfavorable) | Percent of Actual to Budget | |
|--------------------------------------|----------------------------|-----------------------------------|--|-----------------------------------|--|
| UNITS | | | (Cinu (Of ubic) | to Dudget | |
| Congregational and Synodical Mission | 6,907,614 | 7,582,589 | 674,975 | 91.10% | |
| Global Mission | 3,175,567 | 3,873,687 | 698,120 | 81.98% | |
| Mission Advancement | 1,104,491 | 1,267,371 | 162,880 | 87.15% | |
| OFFICES | | | | | |
| Presiding Bishop | 1,221,354 | 1,410,649 | 189,295 | 86.58% | |
| Treasurer | 2,142,222 | 2,446,746 | 304,524 | 87.55% | |
| Secretary | 965,139 | 1,086,135 | 120,996 | 88.86% | |
| OTHER | | | | | |
| General Treasury | 36,228 | 37,800 | 1,572 | 95.84% | |
| Retiree Minimum Health Obligation | 249,999 | 249,999 | - | 100.00% | |
| Depreciation | 628,787 | 628,787 | - | 100.00% | |
| Strategic Initiatives | | 7,500 | 7,500 | 0.00% | |
| TOTAL OPERATING EXPENSES | \$ 16,431,401 | \$ 18,591,263 | 2,159,862 | 88.38% | |

EVANGELICAL LUTHERAN CHURCH IN AMERICA ELCA WORLD HUNGER SUMMARY OF REVENUE AND EXPENSE For the Period Ending April 30, 2015

| | | | | | Income and Expense Variances Favorable (Unfavorable) | | | | |
|---|--------------|-----------|--------|-------------|---|----------|------------------------------|-------------|--|
| | | Actual | Budget | | Actual Vs. Budget | | Current Vs. Previous Year | | |
| Beginning Balance | \$ 2,936,194 | | | | | | | | |
| Income: | | | | | | | | | |
| Direct Giving | \$ | 2,703,628 | \$ | 2,533,880 | \$ | 169,748 | \$ | 310,323 | |
| Endowments and Donor Requested Payments | | 141,557 | | 125,000 | | 16,557 | | 11,373 | |
| Bequests, Miscellaneous | | 174,777 | | 125,000 | | 49,777 | | (1,039,301) | |
| Total Income | | 3,019,962 | | 2,783,880 | | 236,082 | | (717,605) | |
| Expense: | | | | | | | | | |
| Global Mission | | 2,259,199 | | 2,755,707 | | 496,508 | | (215,285) | |
| Congregational and Synodical Mission | | 614,897 | | 578,238 | | (36,659) | | 50,059 | |
| Mission Advancement | | 476,378 | | 592,182 | | 115,804 | | (24,654) | |
| Total Expense | | 3,350,474 | | 3,926,127 | | 575,653 | | (189,880) | |
| Net | \$ | (330,512) | \$ | (1,142,247) | \$ | 811,735 | \$ | (907,485) | |
| Ending Balance | \$ | 2,605,682 | | | | | | | |

EVANGELICAL LUTHERAN CHURCH IN AMERICA ELCA MALARIA CAMPAIGN SUMMARY OF REVENUE AND EXPENSE For the Period Ending April 30, 2015

| | Actual | | | Budget | Variance Favorable (Unfavorable) | | | Campaign To Date | |
|-----------------------------|----------|-----------|--------|-----------|-------------------------------------|------------------|----|---------------------|--|
| | Tetuur | | Duuget | | Favoral | de (Ollavorable) | | To Date | |
| Beginning Balance | \$ | 4,647,372 | | | | | | | |
| Income | | | | | | | | | |
| Direct Giving | | 364,380 | | 182,665 | | 181,715 | | 13,926,005 | |
| Endowment and Miscellaneous | | 35,810 | | - | | 35,810 | | 262,629 | |
| Total Income | \$ | 400,190 | \$ | 182,665 | \$ | 217,525 | \$ | 14,188,634 | |
| | <u>+</u> | 100,120 | Ψ | 102,000 | Ψ | | Ŷ | 11,100,001 | |
| Expense | | | | | | | | | |
| Global Mission | | | | | | | | | |
| Program Grants | | 362,164 | | 645,097 | | 282,933 | | 7,144,518 | |
| Capacity Building | | - | | 45,273 | | 45,273 | | 383,540 | |
| Program Coordination | | 27,820 | | 75,481 | | 47,661 | | 1,075,676 | |
| Mission Advancement | | | | | | | | | |
| Interpretation/Coordination | | 10,931 | | 11,801 | | 870 | | 655,370 | |
| Fundraising | | 65,602 | | 76,274 | | 10,672 | | 1,282,097 | |
| Total Expense | \$ | 466,517 | \$ | 853,926 | \$ | 387,409 | \$ | 10,541,201 | |
| Net | \$ | (66,327) | \$ | (671,261) | \$ | 604,934 | | | |
| Ending Balance | \$ | 4,581,045 | | | | | | | |