

**2016 OPERATING RESULTS SUMMARY
FOR THE NINE MONTHS ENDING OCTOBER 31, 2016**

The churchwide organization of the Evangelical Lutheran Church in America had total operating revenue and support of \$48.9 million for the nine-month period ending October 31, 2016, \$1.3 million higher than expenses of \$47.6 million. Operating results were favorable to the period budget by \$2.2 million.

Revenue totaled \$46.1 million for the nine-month period compared with \$46.7 million the previous year, a decrease of \$0.6 million or 1.3 percent. In addition, \$2.8 million in support was released from restriction or designation during the period. Total revenue and support for the nine-month period of \$48.9 million was favorable to the budget by \$2.2 million and unfavorable to the prior year by \$1.4 million. Expenses related to the current operating fund of \$47.6 million were below the authorized unit spending plans by \$3.6 million, and constituted a decrease of \$1.5 million from the previous year.

Income from congregations through synods in the form of Mission Support income for the nine months was \$31.8 million, favorable to the budget by \$0.3 million and unfavorable to the prior year results by \$1.2 million. The Mission Support budget for 2016 of \$45 million is \$2.1 million or 4.5 percent lower than the amount received in fiscal 2015.

Other unrestricted and temporarily restricted revenue and support available for the budgeted operations of the churchwide organization amounted to \$14.3 million, compared with \$13.8 million in the previous year. Income from Vision for Mission amounted to \$0.3 million. Income from Global Church Sponsorship (including missionary sponsorship) was \$2.0 million, unfavorable to the prior year results by less than \$0.1 million. Endowment distributions of \$2.7 million, income from bequests and trusts of \$2.5 million, and investment income of \$1.7 million were received. The Mission Investment Fund provided grant support of \$1.1 million to the churchwide organization. Additionally, other income of \$3.9 million was received during the period.

Total contributions to ELCA World Hunger for the nine months were \$12.0 million, level with budgeted expectations and favorable to the prior year by \$0.9 million. This year ELCA World Hunger is the ministry emphasis for *The Campaign for the ELCA*. ELCA members and partners have contributed \$3.7 million for Lutheran Disaster Response in the nine-month period, primarily in support of the response to U.S. Severe Spring Storms, Hurricane Matthew and for general undesignated programs.

Always Being Made New: The Campaign for the ELCA has raised \$98.1 million in revenue and commitments to date in our five-year, comprehensive campaign. This amount represents 49.5 percent of the total goal of \$198 million by January 31, 2019. In addition to results reported above, strong response to date continues to be in the areas of New Congregations, Fund for Leaders, and Global Church-Missionaries/Young Adults in Global Mission and International Leaders: Women.

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CURRENT OPERATING FUNDS
SUMMARY OF REVENUE AND EXPENSES
(In Thousands)
For the Period Ending October 31, 2016

	2016 ACTUAL	2016 BUDGET	2015 ACTUAL	Year-to-Date Variance	
				ACTUAL vs BUDGET Favorable/(Unfav)	CURRENT YEAR vs PRIOR YEAR Favorable/(Unfav)
REVENUE					
UNRESTRICTED					
Mission Support	\$ 31,795	\$ 31,482	\$ 32,983	\$ 313	\$ (1,188)
Other	8,969	6,105	6,692	2,864	2,277
Total Unrestricted	<u>40,764</u>	<u>37,587</u>	<u>39,675</u>	<u>3,177</u>	<u>1,089</u>
TEMPORARILY RESTRICTED					
Designated Gifts	3,318	3,726	3,553	(408)	(235)
Other	2,025	2,544	3,502	(519)	(1,477)
Total Restricted	<u>5,343</u>	<u>6,270</u>	<u>7,055</u>	<u>(927)</u>	<u>(1,712)</u>
TOTAL REVENUE	\$ 46,107	\$ 43,857	\$ 46,730	\$ 2,250	\$ (624)
DESIGNATED AND RESTRICTED FUNDS RELEASED	2,757	2,817	3,572	(60)	(815)
TOTAL OPERATING REVENUE AND SUPPORT	<u>48,864</u>	<u>46,674</u>	<u>50,302</u>	<u>2,190</u>	<u>(1,440)</u>
LESS TOTAL EXPENSES	<u>47,564</u>	<u>51,183</u>	<u>49,074</u>	<u>3,619</u>	<u>1,510</u>
NET REVENUE OVER (UNDER) EXPENSES	<u><u>\$ 1,300</u></u>	<u><u>\$ (4,509)</u></u>	<u><u>\$ 1,228</u></u>	<u><u>\$ 5,809</u></u>	<u><u>\$ 72</u></u>

PRELIMINARY AND UNAUDITED

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CURRENT OPERATING FUNDS
REVENUE SUMMARY
For the Period Ending October 31, 2016

	2016 ACTUAL	2016 BUDGET	2015 ACTUAL	Year-To-Date Variance	
				ACTUAL vs. BUDGET Favorable/(Unfavor)	CURRENT YEAR vs. PRIOR YEAR Favorable/(Unfavor)
UNRESTRICTED					
Mission Support	\$ 31,795,375	\$ 31,482,230	\$ 32,983,109	\$ 313,145	\$ (1,187,734)
Vision for Mission	350,593	410,000	511,033	(59,407)	(160,440)
Investment Income	1,743,188	759,187	605,728	984,001	1,137,460
Bequests and Trusts	1,892,339	725,000	1,401,949	1,167,339	490,390
Endowment	1,306,984	1,042,500	988,151	264,484	318,833
Rent	1,416,065	1,384,370	1,181,316	31,695	234,748
Other	2,259,340	1,783,803	2,003,624	475,537	255,716
Total Unrestricted	<u>40,763,884</u>	<u>37,587,090</u>	<u>39,674,910</u>	<u>3,176,794</u>	<u>1,088,974</u>
TEMPORARILY RESTRICTED					
Global Church Sponsorship	1,972,160	2,353,295	2,029,540	(381,135)	(57,379)
Bequests and Trusts	643,571	1,222,298	2,051,364	(578,727)	(1,407,792)
Endowment	1,381,903	1,321,500	1,450,208	60,403	(68,305)
Unit-Designated Gifts	220,873	247,450	398,137	(26,577)	(177,264)
Mission Investment Fund	<u>1,125,000</u>	<u>1,125,000</u>	<u>1,125,000</u>	<u>-</u>	<u>-</u>
Total Restricted	<u>5,343,507</u>	<u>6,269,543</u>	<u>7,054,248</u>	<u>(926,036)</u>	<u>(1,710,741)</u>
TOTAL REVENUE	<u>46,107,391</u>	<u>43,856,633</u>	<u>46,729,158</u>	<u>2,250,758</u>	<u>(621,767)</u>
Total Designated and Restricted Funds Released	<u>2,756,620</u>	<u>2,816,750</u>	<u>3,572,171</u>	<u>(60,131)</u>	<u>(815,551)</u>
TOTAL OPERATING REVENUE AND SUPPORT	<u><u>\$ 48,864,011</u></u>	<u><u>\$ 46,673,383</u></u>	<u><u>\$ 50,301,328</u></u>	<u><u>\$ 2,190,628</u></u>	<u><u>\$ (1,437,318)</u></u>

PRELIMINARY AND UNAUDITED

EVANGELICAL LUTHERAN CHURCH IN AMERICA
CURRENT OPERATING FUNDS
ACTUAL EXPENSES VS. SPENDING AUTHORIZATION
For the Period Ending October 31, 2016

	2016 ACTUAL EXPENSES	2016 SPENDING AUTHORIZATION	Variance Favorable (Unfavorable)	Percent of Actual to Budget
UNITS				
Domestic Mission	17,723,673	19,068,928	1,345,255	92.95%
Global Mission	11,037,582	11,795,663	758,081	93.57%
Mission Advancement	2,856,558	3,611,946	755,387	79.09%
OFFICES				
Presiding Bishop	4,110,271	4,400,043	289,773	93.41%
Treasurer	6,228,861	6,590,712	361,851	94.51%
Secretary	2,865,852	2,942,980	77,128	97.38%
OTHER				
General Treasury	104,914	113,400	8,486	92.52%
Strategic Initiatives	-	22,500	22,500	0.00%
Retiree Minimum Health Obligation	749,997	749,997	-	100.00%
Depreciation	1,886,360	1,886,360	-	100.00%
TOTAL OPERATING EXPENSES	\$ 47,564,067	\$ 51,182,529	3,618,462	92.93%

EVANGELICAL LUTHERAN CHURCH IN AMERICA
ELCA WORLD HUNGER
SUMMARY OF REVENUE AND EXPENSE
For the Period Ending October 31, 2016

	Actual	Budget	Income and Expense Variances	
			Actual Vs. Budget	Current Vs. Previous Year
Beginning Balance	\$ 4,749,277			
Income:				
Direct Giving	9,723,729	\$ 10,500,969	\$ (777,240)	\$ 1,063,563
Endowments and Donor Requested Payments	432,323	385,000	47,323	1,041
Bequests, Miscellaneous	1,834,578	1,113,750	720,828	(146,063)
Total Income	11,990,630	11,999,719	(9,089)	918,541
Expense:				
Global Mission	10,758,105	11,081,457	323,352	(635,905)
Domestic Mission	1,684,534	2,130,550	446,016	(14,861)
Mission Advancement	1,860,225	2,319,497	459,272	(209,500)
Total Expense	14,302,864	15,531,504	1,228,640	(860,266)
Net	\$ (2,312,234)	\$ (3,531,785)	\$ 1,219,551	\$ 58,275
Ending Balance	\$ 2,437,043			